BHM351 - ADVANCE FOOD PRODUCTION OPERATIONS – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	HOURS ALLOTED: 30 MAXIMUM MARKS: 100	1	
S.No.	Topic	Hours	Weight
01	INTERNATIONAL CUISINE	12	age 40%
01	INTERNATIONAL CUISINE A. Geographic location B. Historical background C. Staple food with regional Influences D. Specialities E. Recipes F. Equipment in relation to:	12	40%
	Middle East Oriental Mexican Arabic		
	CHINESE		
	A. Introduction to Chinese foods B. Historical background C. Regional cooking styles D. Methods of cooking E. Equipment & utensils	04	15%
02	BAKERY & CONFECTIONERY		
	I. ICINGS & TOPPINGS	02	05%
	 A. Varieties of icings B. Using of Icings C. Difference between icings & Toppings D. Recipes 		
	II. FROZEN DESSERTS	02	05%
	A. Types and classification of Frozen desserts B. Ice-creams – Definitions C. Methods of preparation D. Additives and preservatives used in Ice-cream manufacture		
	III. MERINGUES	01	05%
	 A. Making of Meringues B. Factors affecting the stability C. Cooking Meringues D. Types of Meringues E. <u>Uses of Meringues</u> 		
	IV. BREAD MAKING	02	05%
	A. Role of ingredients in bread Making B. Bread Faults C. Bread Improvers	32	3370

	V. CHOCOLATE	02	05%
	A. History		
	B. Sources		
	C. Manufacture & Processing of Chocolate		
	D. Types of chocolate		
	E. Tempering of chocolate		
	F. Cocoa butter, white chocolate and its applications		
03	PRODUCTION MANAGEMENT	03	15%
	A. Kitchen Organisation		
	B. Allocation of Work - Job Description, Duty Rosters		
	C. Production Planning		
	D. Production Scheduling		
	E. Production Quality & Quantity Control		
	F. Forecasting & Budgeting		
	G. Yield Management		
	PRODUCT & RESEARCH DEVELOPMENT	02	05%
	A. Testing new equipment,		
	B. Developing new recipes		
	C. Food Trails		
	D. Organoleptic & Sensory Evaluation		
04	FRENCH		
	Culinary French		
	Classical recipes (recettes classique)		
	Historical Background of Classical Garnishes		
	Offals/Game		
	Larder terminology and vocabulary		
	Note: Should be taught along with the relevant topics		
	TOTAL	30	100%

BHM351 - ADVANCE FOOD PRODUCTION OPERATIONS – II (COOKERY PRACTICAL) HOURS ALLOTED: 60 MAXIMUM MARKS: 50

	Menu	Hours
	CHINESE	4
MENU		
•	Prawn Ball Soup	
•	Fried Wantons	
•	Sweet & Sour Pork	
•	Hakka Noddles	
MENU	02	4
•	Hot & Sour soup	·
•	Beans Sichwan	
•	Stir Fried Chicken & Peppers	
•	Chinese Fried Rice	
MENU	03	4
•	Sweet Corn Soup	'
•	Shao Mai	
•	Tung-Po Mutton	
•	Yangchow Fried Rice	
MENU		4
•	Wanton Soup	
•	Spring Rolls	
•	Stir Fried Beef & Celery	
•	Chow Mein	
MENU	05	4
•	Prawns in Garlic Sauce	
•	Fish Szechwan	
•	Hot & Sour Cabbage	
•	Steamed Noddles	
	INTERNATIONAL	4
	<u>SPAIN</u>	
MENU		
•	Gazpacho	
•	Pollo En Pepitoria	
•	Paella	
•	Fritata De Patata	
•	Pastel De Mazaana	
	ITALY	4
MENU	<u>07</u>	
•	Minestrone	
•	Ravioli Arabeata	
•	Fettocine Carbonara	
•	Pollo Alla Cacciatore	
•	Medanzane Parmigiane	
	GERMANY	4
MENU		
•	Linsensuppe	
•	Sauerbaaten	
•	Spatzale	
•	German Potato Salad	

<u>U.K.</u>	4
MENU 09	
Scotch Broth	
Roast Beef	
Yorkshire Pudding	
Glazed Carrots & Turnips	
Roast Potato	
GREECE	4
MENU 10	
Soupe Avogolemeno	
Moussaka A La Greque	
• Dolmas	
Tzaziki	
FIVE DEMONSTRATIONS OF FOUR HOUR EACH	20
Charcuterie Galantines	
Pate	
Terrines	
Mousselines	
New Plating Techniques	
TOTAL	60

BHM351 - ADVANCE FOOD PRODUCTION OPERATIONS – II (BAKERY PRACTICAL) HOURS ALLOTED: 60 MAXIMUM MARKS: 50

S.No.	Topic	Hours
1	Grissini	4
	Tiramisu	
2	Pumpernickle	4
	Apfel Strudel	
3	Yorkshire Curd Tart	4
	Crusty Bread	
4	Baklava	4
	Harlequin Bread	
5	Baugette	4
	Crepe Normandy	
6	Crossiants	4
	Black Forest Cake	
7	Pizza base	4
	Honey Praline Parfait	
8	Danish Pastry	4
	Cold Cheese Cake	
9	Soup Rolls	4
	Chocolate Truffle cake	
10	Ginger Bread	4
	Blancmange	
11	Lavash	4
	Chocolate Parfait	
12	Cinnamon & Raisin Rolls	4
	Souffle Chaud Vanille	
13	Fruit Bread	4
	Plum Pudding	
14	Demonstration of	4
	 Meringues 	
	 Icings & Topings 	
15	Demonstration of	4
	 Wedding Cake & Ornamental cakes 	
	TOTAL	60

MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-VI) BHM351

MAXIMUM MARKS : 100
PASS MARKS : 50
TOTAL TIME ALLOWED : 06.00 HRS
TIME ALLOWED FOR INDENTING & PLAN OF WORK : 30 MINUTES
SCULLERY & WINDING UP : 30 MINUTES

All menu items to be made from the prescribed syllabus only

Part - A (Cookery) 10 1. One starter OR soup 10 2. One main course 3. One preparation of Pasta/Rice/Noodle 10 4. One accompaniment 05 5. Journal 05 40 Part - B (Bakery) 1. Bread 15 2. One cold dessert 10 3. One hot dessert 10 Journal 05 40 Part - C (General Assessment) 1. Uniform & Grooming 05 05 2. Indenting and plan of work 3. Scullery, equipment cleaning and Hygiene 05 05 4. Viva 20 PARAMETERS OF ASSESMENT OF EACH DISH 20% A) Temperature B) Texture / Consistency 20% C) Aroma / Flavour 20% D) Taste 20% E) Presentation 20%

NOTE:

 Journal is not allowed during indenting or practical. It must be handed over to the examiner before commencement of examination.

100%

- 2. Invigilation will be done by both internal and external persons.
- 3. Each student will cook 04 portions of each dish/item.
- 4. Extra ingredients may be made available in case of failure but of limited types and quantity (groceries and dairy products only). Only one extra attempt may be permitted.
- 5. Uniform and grooming must be checked by the examiners before commencement of examination.
- 6. Students are not allowed to take help from books, notes, journal or any other person.

BHM352 - ADVANCE FOOD & BEVERAGE OPERATIONS – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	HOURS ALLOTED: 30 MAXIMUM MARKS: 100		
S.No.	Topic	Hours	Weight
01	FOOD & BEVERAGE STAFF ORGANISATION	08	age 25%
	A. Categories of staff		
	B. Hierarchy		
	C. Job description and specification		
02	D. Duty roaster MANAGING FOOD & BEVERAGE OUTLET	06	25%
02	MANAGING FOOD & BEVERAGE OUTLET	00	25%
	A. Supervisory skills		
	B. Developing efficiency		
	C. Standard Operating Procedure		
03	BAR OPERATIONS	06	25%
	A . T (D.)		
	A. Types of Bar		
	Cocktail Dispense		
	Dispense B. Area of Bar		
	C. Front Bar		
	D. Back Bar		
	E. Under Bar (Speed Rack, Garnish Container, Ice well etc.)		
	F. Bar Stock		
	G. Bar Control		
	H. Bar Staffing		
04	I. Opening and closing duties COCKTAILS & MIXED DRINKS	10	25%
04	COCKTAILS & MIXED DINING	10	2570
	A. Definition and History		
	B. Classification		
	C. Recipe, Preparation and Service of Popular Cocktails		
	- Martini – Dry & Sweet		
	- Manhattan – Dry & Sweet		
	- Dubonnet - Roy-Roy		
	- Roy-Roy		
	- White Lady		
	- Pink Lady		
	- Side Car		
	- Bacardi		
	- Alexandra		
	- John Collins - Tom Collins		
	- Tolli Collins - Gin FIZZ		
	- Pimm's Cup – no. 1,2,3,4,5		
	- Flips		
	- Noggs		
	- Champagne Cocktail		
	- Between the Sheets		
	- Daiquiri		
	- Bloody Mary - Screw Driver		
	- Tequilla Sunrise		
	- Gin-Sling		
	- Planters Punch		
	- Singapore Sling		
	- Pinacolada		
	- Rusty Nail		

- B&B		
- Black Russian		
- Margarita		
- Gimlet – Dry & Sweet		
- Cuba Libre		
- Whisky Sour		
- Blue Lagoon		
- Harvey Wall Banger		
- Bombay Cocktail		
TOTAL	30	100%

BHM352 - ADVANCE FOOD & BEVERAGE OPERATIONS – II (PRACTICAL) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours
01	F&B Staff Organization	08
	Class room Exercise (Case Study method)	
	 Developing Organization Structure of various Food & Beverage Outlets 	
	Determination of Staff requirements in all categories	
	Making Duty Roster	
	Preparing Job Description & Specification	
02	Supervisory Skills	12
	Conducting Briefing & Debriefing	
	- Restaurant, Bar, Banquets & Special events	
	 Drafting Standard Operating Systems (SOPs) for various F & B Outlets 	
	Supervising Food & Beverage operations	
	Preparing Restaurant Log	
03	Bar Operations	10
	Designing & Setting the bar	
	Preparation & Service of Cocktail & Mixed Drinks	
•	TOTAL	30

MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-VI) BHM352

MAXIMUM MARKS 100 PASS MARKS 50 DURATION 03.00HRS

All Technical Skills to be tested as listed in the syllabus

			MARKS
1.	Uniform / Grooming	:	10
2.	Misc-en-place	:	10
3.	Preparation of Cocktail & mixed drink	:	30
4.	Food & Beverage Service Skill	:	30
5.	Viva	:	10
6.	Journal	:	10
	ΤΟΤΔΙ		100

NOTE:

- 1. The examination should test skills and knowledge of the students by assigning sets of tasks as listed in the practical syllabus under each category.
- 2. Each should be responsible for laying of 4 covers. The student must also ensure that sideboard contains everything necessary for service.
- 3. During table service each guest should pose one question to the candidate on the item being served. The invigilators can brief guests prior to service.

BHM353 - FRONT OFFICE MANAGEMENT – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Topic	Hours	Weight age
01	YIELD MANAGEMENT	14	50%
	A. Concept and importance		
	B. Applicability to rooms division		
	Capacity management		
	Discount allocation		
	Duration control		
	C. Measurement yield		
	D. Potential high and low demand tactics		
	E. Yield management software		
	F. Yield management team		
02	TIMESHARE & VACATION OWNERSHIP	10	40%
	Definition and types of timeshare options		
	Difficulties faced in marketing timeshare business		
	Advantages & disadvantages of timeshare business		
	Exchange companies -Resort Condominium International, Intervals International		
	How to improve the timeshare / referral/condominium concept in India-		
	Government's role/industry role		
03	FRENCH	06	10%
	Conversation with guests		
	Providing information to guest about the hotel, city, sight seeing, car rentals,		
	historical places, banks, airlines, travel agents, shopping centres and worship		
	places etc.		
	Departure (Cashier, Bills Section and Bell Desk)		
	TOTAL	30	100%

BHM353 - FRONT OFFICE MANAGEMENT - II (PRACTICAL) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

Hands on practice of computer application (Hotel Management System) related to front office procedures such as

- Night audit,
- Income audit,
- Accounts
- Yield Management
- Situation handling handling guests & internal situations requiring management tactics/strategies

SUGGESTIVE LIST OF TASKS FOR FRONT OFFICE OPERATION SYSTEM

S.No.	Topic
01	HMS Training – Hot Function keys
02	How to put message
03	How to put a locator
04	How to check in a first time guest
05	How to check in an existing reservation
06	How to check in a day use
07	How to issue a new key
08	How to verify key
09	How to cancel a key
10	How to issue a duplicate key
11	How to extend a key
12	How to print and prepare registration cards for arrivals
13	How to programme keys continuously
14	How to programme one key for two rooms
15	How to re-programme a key
16	How to make a reservation
17	How to create and update guest profiles
18	How to update guest folio
19	How to print guest folio
20	How to make sharer reservation
21	How to feed remarks in guest history
22	How to add a sharer
23	How to make add on reservation
24	How to amend a reservation
25	How to cancel a reservation
26	How to make group reservation
27	How to make a room change on the system
28	How to log on cashier code
29	How to close a bank at the end of each shift
30	How to put a routing instruction
31	How to process charges
32	How to process a guest check out
33	How to check out a folio
34	How to process deposit for arriving guest
35	How to process deposit for in house guest
36	How to check room rate variance report
37	How to process part settlements
38	How to tally allowance for the day at night
39	How to tally paid outs for the day at night
40	How to tally forex for the day at night
41	How to pre-register a guest
42	How to handle extension of guest stay
43	Handle deposit and check ins with voucher
44	How to post payment
45	How to print checked out guest folio
46	Check out using foreign currency

47	Handle settlement of city ledger balance
48	Handle payment for room only to Travel Agents
49	Handle of banquet event deposits
50	How to prepare for sudden system shutdown
51	How to checkout standing batch totals
52	How to do a credit check report
53	How to process late charges on third party
54	How to process late charges to credit card
55	How to check out during system shut down
56	Handling part settlements for long staying guest
57	How to handle paymaster folios
58	How to handle bills on hold

MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-VI) BHM353

MAXIMUM MARKS DURATION		100	PASS MARKS 03.00 HRS		50
					MARKS
1. 2. 3. 4. 5.	Uniform & Grooming Guest Handling Situa Technical knowledge Four Practical Tasks Journal	ation e		: : : : : : : : : : : : : : : : : : : :	10 20 20 40 10
	TOTAL			:	100

NOTE:

- 1. Speech, Communication, Courtesy and Manners should be observed throughout.
- 2. PMS tasks as per syllabus.
- 3. Guest Handling Situation as per syllabus.

BHM354 - ACCOMMODATION MANAGEMENT – II (THEORY) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Topic	Hours	Weight
01	SAFETY AND SECURITY	06	age 20%
	A. Safety awareness and accident prevention		
	B. Fire safety and fire fighting		
	C. Crime prevention and dealing with emergency situation		
02	INTERIOR DECORATION	15	50%
	A. Elements of design		
	B. Colour and its role in décor –types of colour schemes		
	C. Windows and window treatment		
	D. Lighting and lighting fixtures		
	E. Floor finishes		
	F. Carpets		
	G. Furniture and fittings		
	H. Accessories		
03	LAYOUT OF GUEST ROOMS	06	20%
	A. Sizes of rooms, sizes of furniture, furniture arrangement		
	B. Principles of design		
	C. Refurbishing and redecoration		
04	NEW PROPERTY COUNTDOWN	03	10%
	TOTAL	30	100%

BHM354 - ACCOMMODATION MANAGEMENT – II (PRACTICAL) HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.		Topics	Hours
1	Standard	operating procedure	4
	•	skill oriented task (e.g. cleaning and polishing glass, brass etc)	
2	First aid		4
	•	first aid kit	
	•	dealing with emergency situation	
	•	maintaining records	
3	Fire safet	y fire fighting	4
	•	safety measures	
	•	fire drill (demo)	
4	Special d	ecoration (theme related to hospitality industry)	6
	•	indenting	
	•	costing	
	•	planning with time split	
	•	executing	
5	Layout of	f guest room	12
	•	to the scale	
	•	earmark pillars	
		specification of colours, furniture, fixture, fitting, soft furnishing and accessories etc used	
		Total	30

MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-VI) BHM354

PASS MARKS

50

DURATION		03.00HRS		
				MARKS
1. 2. 3. 4. 5.	Uniform & Grooming Standard Operating Procedure Exercise First Aid / Fire Safety & Fire Fighting Exercise Guest Room Layout Exercise Special Decoration Viva		: : : : : : : : : : : : : : : : : : : :	10 10 15 15 20 20
1.	Journal TOTAL		:	10 100

NOTE:

MAXIMUM MARKS

1. Time limit of the examination should be strictly adhered to.

100

2. Tasks should be limited to the syllabus

BHM305 - FOOD & BEVERAGE MANAGEMENT HOURS ALLOTED: 60 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight age
01	COST DYNAMICS	02	05%
	A. Elements of Cost		
	B. Classification of Cost		
02	SALES CONCEPTS	02	05%
	A. Various Sales Concept		
03	B. Uses of Sales Concept INVENTORY CONTROL	10	15%
03	INVENTORY CONTROL	10	13%
	A. Importance		
	B. Objective		
	C. Method		
	D. Levels and Technique		
	E. Perpetual Inventory		
	F. Monthly Inventory G. Pricing of Commodities		
	H. Comparison of Physical and Perpetual Inventory		
04	BEVERAGE CONTROL	10	15%
	A. Purchasing		
	B. Receiving		
	C. Storing D. Issuing		
	E. Production Control		
	F. Standard Recipe		
	G. Standard Portion Size		
	H. Bar Frauds		
	I. Books maintained		
0.5	J. Beverage Control		400/
05	SALES CONTROL	05	10%
	A. Procedure of Cash Control		
	B. Machine System		
	C. ECR		
	D. NCR		
	E. Preset Machines		
	F. POS		
	G. Reports H. Thefts		
	I. Cash Handling		
06	BUDGETARY CONTROL	05	10%
			-
	A. Define Budget		
	B. Define Budgetary Control		
	C. Objectives D. Frame Work		
	D. Frame Work E. Key Factors		
	F. Types of Budget		
	G. Budgetary Control		
07	VARIANCE ANALYSIS	05	10%
	A. Standard Cost		
	B. Standard Costing C. Cost Variances		
	U. COST VALIABLES		

	D. Material Variances		
	E. Labour Variances		
	F. Overhead Variance		
	G. Fixed Overhead Variance		
	H. Sales Variance		
	I. Profit Variance		
08	BREAKEVEN ANALYSIS	07	10%
	A. Breakeven Chart		
	B. P V Ratio		
	C. Contribution		
	D. Marginal Cost		
	E. Graphs		
09	MENU MERCHANDISING	05	10%
	A. Menu Control		
	B. Menu Structure		
	C. Planning		
	D. Pricing of Menus		
	E. Types of Menus		
	F. Menu as Marketing Tool		
	G. Layout		
	H. Constraints of Menu Planning		
10.	MENU ENGINEERING	05	05%
	A. Definition and Objectives		
	B. Methods		
	C. Advantages		
11.	MIS	04	05%
	A. Reports		
	B. Calculation of actual cost		
	C. Daily Food Cost		
	D. Monthly Food Cost		
	E. Statistical Revenue Reports		
	F. Cumulative and non-cumulative		4000/
	TOTAL	60	100%

BHM306 - FACILITY PLANNING HOURS ALLOTED: 60 MAXIMUM MARKS: 100

	HOURS ALLOTED: 60 MAXIMUM MARKS: 100	1	
S.No.	Торіс	Hours	Weight age
01	HOTEL DESIGN	04	10%
	A. Design Consideration		
	- Attractive Appearance		
	- Efficient Plan - Good location		
	- Suitable material		
	- Good workmanship		
	- Sound financing		
	- Competent Management		
02	FACILITIES PLANNING	02	05%
	The systematic layout planning pattern (SLP)		
	Planning consideration	0.4	050/
	A. Flow process & Flow diagram	04	05%
	B. Procedure for determining space considering the guiding factors for guest room/		
	public facilities, support facilities & services, hotel administration, internal		
	roads/budget hotel/5 star hotel		
	Architectural consideration		400/
	A. Difference between carpet area plinth area and super built area, their	05	10%
	relationships, reading of blue print (plumbing, electrical, AC, ventilation, FSI, FAR, public Areas)		
	B. Approximate cost of construction estimation		
	C. Approximate cost of construction estimation C. Approximate operating areas in budget type/5 star type hotel approximate other		
	operating areas per guest room		
	D. Approximate requirement and Estimation of water/electrical load gas, ventilation		
03	STAR CLASSIFICATION OF HOTEL		
	Criteria for star classification of hotel	04	05%
	(Five, four, three, two, one & heritage)	04	0370
04	KITCHEN		
			0.50/
	A. Equipment requirement for commercial kitchen	02	05%
	 Heating - gas/electrical Cooling (for various catering establishment) 		
	B. Developing Specification for various Kitchen equipments	02	05%
	C. Planning of various support services	02	05%
	(pot wash, wet grinding, chef room, larder, store & other staff facilities)		
05	KITCHEN LAY OUT & DESIGN	10	15%
	A Principles of kitchen layout and decign		
	A. Principles of kitchen layout and design B. Areas of the various kitchens with recommended dimension		
	C. Factors that affect kitchen design		
	D. Placement of equipment		
	E. Flow of work		
	F. Space allocation		
	G. Kitchen equipment, manufacturers and selection		
	H. Layout of commercial kitchen (types, drawing a layout of a Commercial kitchen)		
06	I. Budgeting for kitchen equipment KITCHEN STEWARDING LAYOUT AND DESIGN	04	05%
00	ALIGHER STEWARDING LATOUT AND DESIGN	04	05%
	A. Importance of kitchen stewarding		
	B. Kitchen stewarding department layout and design		
	C. Equipment found in kitchen stewarding department		

07	STORES – LAYOUT AND DESIGN	04	05%
	A. Stores layout and planning (dry, cold and bar)		
	B. Various equipment of the stores		
	C. Work flow in stores		
08	ENERGY CONSERVATION		05%
	A. Necessity for energy conservation	01	
	B. Methods of conserving energy in different area of operation of a hotel	01	
	C. Developing and implementing energy conservation program for a hotel	02	
09	CAR PARKING	01	02%
	Calculation of car park area for different types of hotels		
10	PLANNING FOR PHYSICALLY CHALLENGED	02	03%
11	PROJECT MANAGEMENT		15%
	A. Introduction to Network analysis	01	
	B. Basic rules and procedure for network analysis	02	
	C. C.P.M. and PERT	02	
	D. Comparison of CPM and PERT	01	
	E. Classroom exercises	02	
	F. Network crashing determining crash cost, normal cost	02	
	TOTAL	60	100%

BHM309 - RESEARCH PROJECT (PRACTICAL) HOURS ALLOTED: 45 MAXIMUM MARKS: 100

Once you have finalised the first draft or synopsis in consultation with your supervisor during SEM-V, plan to writing the final research paper during SEM-VI. Keep in mind the following:

- 1. Statement of purpose: tell the reader what you're going to say.
- 2. Main body of the paper: say it
- 3. Summary and conclusion: tell the reader what you've said.
- 4. Stick to the point, avoid digression. State each major idea quickly and then develop it through examples and explanations.
- 5. Include concrete examples, illustrations, and factual details to back up your generalizations.
- 6. Criticize, evaluate, illustrate, attack, or defend where appropriate to your topic. Show you've been thinking.
- 7. As you write, indicate your information source (by # of card or author's name) in the margin beside ideas. You can return later to complete the documenting of your references.
- 8. Unless your professor has specified otherwise, be sure to introduce quotations and show how they fit in with your position. Don't use them as filler.
- 9. Read it out loud to check for flow and awkward language. Read for clarity and logical progression and smooth transitions.
- 10. Find alternate words for ones you are using too often (check a Thesaurus).
- 11. Check for mechanical errors such as misspelled words, inaccurate punctuation, incorrect grammar, etc.
- 12. Watch carefully to prevent plagiarism. Be absolutely certain that your documentation gives full credit for all materials used not only in quotations but in paraphrased form.
- 13. Revise and polish your tentative draft for final project
- 14. Type the final version of your report. Double space and allow for proper margins.
- 15. Follow the exact format prescribed by your instructor for the title page, bibliography and documentation. This may vary from topic to topic, so be sure to check if you're in doubt.
- 16. Double check your documentation against your alphabetized bibliography. Make certain that all of your documentation is accurately tied to the references listed in your bibliography.
- 17. After typing, be sure to proofread for typos and other errors.
- 18. Hand your paper in!!

Remember all research is expected to show originality as it provides significant contribution to enhancing knowledge. Do give reference of ideas, quotes etc. in your paper from wherever it has been borrowed. The research paper must be accompanied by a certificate to the affect that it is an original piece of work. If at any stage it is found that the research paper has been copied, in part or full, it is likely to be cancelled and the student failed in the subject.

MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-VI) BHM309

RESEARCH PROJECT

	MAXIMUM MARKS	100	PASS MARKS	50	
				MAI	RKS
1.	Introduction of the topic chosen reference to any previous study		-	10	
2.	Research Methodology and Des Objectives, Hypothesis, place w Methods of data collected: (a) Questionnaire (b) Interview (c) Case Study		-	20	
3.	Actual data collation			10	
4.	Data analysis			20	
5.	Conclusions with recommendation	ons		20	
6.	VIVA			20	
		TOTAL:		<u>100</u>	

COVERAGE OF SPECIAL TOPICS USING EXTERNAL GUEST AND EXPERT SPEAKERS HOURS ALLOTED: 30

As per teaching scheme, two hours per week have been allocated for External Guests as Expert Speakers to create a good academic interface with the industry. This is an important activity to complement our existing faculty through inviting renowned industry experts to address specialised disciplines and investigate emerging business trends, techniques and innovative case-studies.

GUIDELINES FOR USING EXTERNAL EXPERT SPEAKERS

- 1. Before inviting the Speaker, make sure that they *really are* experts in the relevant subject.
- 2. Invite, if possible. Speakers who are not only experts in subjects but are also capable speakers.
- 3. If, although they are eminently suitable because of their expertise, they have poor presentation skills, offer them support.
- 4. Inform them in writing, and in clear unambiguous terms, of the aims and objectives of the session.
- 5. Discuss with them, then confirm in writing, specifically what you want them to cover: exactly how long they have to speak: and what questioning techniques will be employed during and after the session.
- 6. Give them full information, in writing, about the starting time, the location, and the size and level of the participants.
- 7. Confirm whether they will use aids and, if so, of what type(s) and how many. Do they already have them, are they of acceptable quality: do they want any help in procuring them: do they want to use aids available with you.
- 8. Confirm whether they intend to use hand-outs: do they have them available: do they want any support in their production: when do they intent to use them.
- 9. Seek and confirm their views on the room layout what type they would prefer or whether they have to accept the existing room layout.
- 10. Arrange a feed-back session with the participants as you may want to use them again.

Maintain a record of the date, duration of the session and contact details of the Guest Speakers for future references which may be required by your institute and the NCHMCT.
